TITLE: HOW TO COMMUNICATE: “ELEVATOR” SPEECHES, WHAT IF #2

00:00 [LILY and BOBBI run into MIKE in the lobby of their school building.]

00:01 **MIKE**: Bobbi. How nice to see you.

00:03 **BOBBI**: Mike. What a surprise! It's good to see you too. What brings you all the way out here?

00:07 **MIKE**: Oh, it’s not that far! I’m here to meet with one of the sustainability committees.

00:11 **BOBBI**: Well, before you go, allow me to introduce Lily Chin. She's one of our graduate research assistants. Lily, I'm sure you recognize President Snyder.

00:18 **LILY**: Absolutely. I'm so pleased to meet you.

00:20 **MIKE**: Thank you Lily. It's always great to meet students like you. Tell me, what is your research about?

00:26 **LILY**: Well, this semester we've been running a lot of data correlating levels of CO2 and the negative impact on the atmosphere, which, in turn is directly related to global warming. I mean, the data isn't definitive, but we're optimistic that these small fish that consume the excess CO2 on the ocean's surface can lead to finding a more natural solution to correct the imbalance.

00:48 **MIKE**: (confused) I see. That's quite interesting. So, you’re hoping that your research will lead to…

00:55 **LILY**: Well, there are a lot of variables at hand, obviously, but yes, we’re trying to find a solution for the excess CO2 problem.

01:01 **MIKE**: So you're working on ways to reduce climate change?

01:04 **LILY**: Ultimately. Or, that's the hope, anyway. As a matter of fact there have been a lot of encouraging projections recently regarding this. . .

01:12 **MIKE**: (interrupting as politely as he can manage) Yes. Well, thank you Lily. I wish I could stay and hear more but I see I'm needed at the moment.

01:18 [MIKE nods to someone out of the scene and moves away.]

01:20 [LILY smiles, while BOBBI looks concerned that LILY couldn’t better explain their research in a simpler way.]