

## **3.3** figure it out

Consider the demand and supply for cola in a market represented by the following equations:

$$Q^D = 15 - 10P$$

$$Q^S = 40P - 50$$

where Q is millions of bottles per year and P measures dollars per bottle. The equilibrium price of cola is \$1.30 per bottle, and 2 million bottles are sold each year.

a. Calculate the price elasticity of demand and the price elasticity of supply at the equilibrium price and quantity.

b. Calculate the share of a tax that would be borne by consumers and the share borne by producers.

c. If a tax of \$0.15 per bottle is created, what would be the expected price buyers will have to pay? What price will sellers receive after the tax?

d. Redo part (a) using calculus and confirm that your answers are the same. (Hint: You learned how to do this in the online appendix to Chapter 2.)

## Solution:

a. The formula for price elasticity of demand is  $E^D = \frac{\Delta Q^D}{\Delta P} \times \frac{P}{Q^D}$ 

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From the demand curve, we can calculate  $\frac{\Delta Q^D}{\Delta P}$ . Each time P changes by one unit,  $Q^D$ falls by 10. Therefore,

$$\frac{\Delta Q^D}{\Delta P} = -10$$

Substituting into the formula for elasticity, we get

$$E^{D} = \frac{\Delta Q}{\Delta P} \times \frac{P}{Q} = -10 \times \frac{1.3}{2} = \frac{-13}{2} = -6.5$$

The formula for price elasticity of supply is

$$E^S = \frac{\Delta Q^S}{\Delta P} \times \frac{P}{Q^S}$$

From the supply curve, we can see that  $\frac{\Delta Q^S}{\Delta P} = 40$ . Note that each time P increases by one unit,  $Q^S$  rises by 40.

Thus, the price elasticity of supply is

$$E^{S} = \frac{\Delta Q^{S}}{\Delta P} \times \frac{P}{Q^{S}} = 40 \times \frac{1.3}{2} = \frac{52}{2} = 26$$

b. The proportion of the tax borne by buyers will be 
$$\frac{E^{S}}{E^{S} + |E^{D}|} = \frac{26}{26 + |-6.5|} = \frac{26}{32.5} = 0.8$$

The proportion of the tax borne by sellers will be

$$\frac{|E^{D}|}{E^{S} + |E^{D}|} = \frac{|-6.5|}{26 + |-6.5|} = \frac{6.5}{32.5} = 0.2$$

So buyers will bear 80% of the tax and sellers will bear only 20% of the tax.







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c. If there is a tax of 0.15 per bottle, buyers will bear 80% of the tax:

Increase in 
$$P_b = (0.80)(\$0.15) = \$0.12$$

The price buyers pay will rise from \$1.30 per bottle (the original equilibrium price) to \$1.42.

Sellers will bear the other 20% of the tax:

Decrease in 
$$P_s = (0.2)(\$0.15) = \$0.03$$

The price sellers receive will fall from \$1.30 per bottle to \$1.27.

d. Using derivatives, the price elasticity of demand is  $E^D = \frac{\partial Q^D}{\partial P} \frac{P}{Q^D} = -10 \frac{1.3}{2} = -6.5$ .

Using derivatives, the price elasticity of supply is  $E^S = \frac{\partial Q^S}{\partial P} \frac{P}{Q^S} = 40 \frac{1.3}{2} = 26.$ 



