

Model Document: Advanced Résumé (Information Technology Consultant)



Tim Marks

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SOFTWARE & WEB DEVELOPER

Available for Extended, Short-Term, & On-Site Consulting

- Enterprise Solutions and Turnkey Web Services
- Application Server / Distributed Objects
- Lifecycle Project and Product Management

"...Tim exceeded our highest expectations...led our development team in a complex, multi-tiered initiative...The team's solution has generated over \$48M in savings to date..."

Fortune 500 Logistics Company Client

"...By adopting Compass's solution, we have greatly improved claims processing and policyholder service...Tim found workarounds that were cost-effective...Tim is an approachable, dynamic, and take-charge leader...one of the most effective technology consultants we have ever brought on board..."

Fortune 500 Insurance Company Client

"...Tim implemented best practices in every project phase...solved some tough business challenges for us where previous efforts had failed...possesses a rare combination of both business and technical savvy...expert web developer...highly recommended..."

Startup Consumer Services Client

Meet Tim Marks...

IT solutions consultant offering cross-platform expertise, first-rate technical skills, fluency in nine programming languages, and a track record of receiving rave client reviews. Expert understanding of insurance, banking, investment, and financial services industry needs, with proven success designing cutting-edge technology solutions for Bank One, H&R Block, State Farm, Allstate, and other Fortune 500 firms.

About Compass Consulting LLC...

Tim launched Compass Consulting LLC in 1999, and has successfully architected winning applications, solutions, and systems for some of the nation's leading banking, insurance, logistics, telecom, and financial services firms. An expert in analyzing clients' technology and business issues, Tim backs his long-term, total solutions with a 100% satisfaction guarantee. Tim has been engaged by diverse industry clients to provide the following services:

- Product Development
- Software Development Lifecycle Planning
- Large-Scale Project Management
- Coding/Troubleshooting/Debugging
- Testing/Scripting/Documentation
- Ecommerce Strategies
- Technology Goals/Issues Definition
- OOA/OOAD
- Business Requirements Definition
- Web Development
- Solutions Engineering
- End-User Training & Support

Representative Client List...

- State Farm
- Allstate
- Traveler's
- NewTech
- UPS
- Verizon
- Bank of America
- First Union Bank
- Bank One
- H&R Block
- Phoenix Enterprises
- Adelphia

Project Results...

- **Engineered web-based technology solution** to improve flexibility of multiple products for Fortune 500 logistics company. Resolved design limitations on previous software providing cross-platform functionality to drive annual savings of **+\$48M**.
- **Single-handedly developed exchange/helpdesk administration products for domestic and overseas investment firms**, incorporating online help documentation in English, German, Japanese, and Swiss. Won accolades from multiple clients for delivery of intuitive, cutting-edge systems.
- **Architected systems** automating insurance claims and damage-assessment activities that were **adopted by the three largest auto/home insurers in the U.S.** Outcomes included improvements to portability, system scalability, functionality, services distribution, feature enhancements (e.g. links/online help), and maintenance costs.

Continued...

Explains services and lists keywords

Client names and quotes show versatility and credibility

Lists projects to show specific accomplishments

Technology Summary...

Languages:

Java, HTML, XML, C, C++, JavaScript, COBOL, BASIC, Pascal

Systems:

Windows 98/ME/NT/XP, Linux Redhat, UNIX (Solaris, AIX, HP/UX, SCO), Macintosh

Networking:

LANs/WANs, Novell NetWare, TCP/IP, IPX/SPX, AppleTalk

Software:

MS Office, MS Project, Visio, ACT!, Goldmine, Flash, Dreamweaver, QuarkXPress, Adobe Photoshop

Databases:

Oracle, Sybase, MS Access, Unify, SQL

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Project Results (continued)...

- **Selected as senior architect and led 18-member team in development of monitoring and notification solution**, praised by major bank for its customizable features, ease of use, and multi-tiered structure.
- **Won executive-level commendations** for design of Oracle-based tool that solved complex issue of part-by-part materials tracking and led to a **\$7.8M** recoup from client's supplier.
- **Designed "intelligent" software for leading technology solutions provider** that eradicated costly input errors and post-installation field reworks (estimated annual cost benefit to client exceeds **\$22.8M**).
- **Innovated risk-monitoring tools** measuring cash thresholds that enabled Fortune 500 client's first-ever ability to gather and analyze competitive intelligence on products, services, and pricing with precision.

Career History...

PIONEER CONSULTING — Pittsburgh, PA — **President / Principal Consultant**, 1999-Present
Provide web and application development, technology planning, and project-management services for diverse clients. Build and direct technical teams of in-house and outsourced subject-matter experts to deliver customized solutions.

ABC, INC. — Pittsburgh, PA — **Senior Practice Manager (Web/Software)**, 1996-1999
Innovated technology solutions to address clients' business challenges, utilizing Microsoft-centric technology infrastructure and ecommerce website development. Ensured on-time, on-budget, and on-spec project completions of system migrations, Internet portals, and Web-based projects. Provided lifecycle management of all projects within assigned banking, finance, and insurance vertical markets.

GEMINI SYSTEMS — Pittsburgh, PA — **Programmer/Analyst**, 1996; **Intern**, 1995
Promoted to programmer/analyst following superior-rated performance as an IT intern.

Education & Professional Development...

UNIVERSITY OF PENNSYLVANIA
Bachelor of Science in Computer Science, Minor in Business, 1996

Training Highlights:

- Object-Oriented Analysis and Design (2003)
- Web-Enabled Solutions Design (2003)
- Advanced Testing Tools and Methodologies (2002)
- Advanced Software Engineering (2002)
- Computer Vision (2002)
- Motif Architecture (2001)
- Smart Card OS (2000)
- Project Management (2000)
- Wireless Network Security (2000)
- Software Development Practices (1999)

Available for Extensive Travel

Sidebar lists technical skills

Shows advanced training in the field