## **∂** 8.2 figure it out

Cardboard boxes are produced in a perfectly competitive market. Each identical firm has a short-run total cost curve of  $TC = 3Q^3 - 18Q^2 + 30Q + 50$ , where Q is measured in thousands of boxes per week. The firm's associated marginal cost curve is  $MC = 9Q^2 - 36Q + 30$ .

a. Calculate the price below which a firm in the market will not produce any output in the short run (the shut-down price).

b. Show that marginal cost is as given using calculus.

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c. Minimize average variable cost using calculus to derive the shut-down price and confirm that your answer is the same as in part (a).

## Solution:

a. A firm will not produce any output in the short run at any price below its minimum AVC. How do we find the minimum AVC? We learned in Chapter 7 that AVC is minimized when AVC = MC. So, we need to start by figuring out the equation for the average variable cost curve and then solving it for the output that minimizes AVC.

AVC is equal to VC/Q. Remember that total cost is the sum of fixed cost and variable cost: TC = FC + VC

Fixed cost is that part of total cost that does not vary with output (changes in Q have no effect on FC). Therefore, if  $TC = 3Q^3 - 18Q^2 + 30Q + 50$ , then FC must be 50. This means that  $VC = 3Q^3 - 18Q^2 + 30Q$ . Because AVC = VC/Q,

$$AVC = VC/Q = \frac{3Q^3 - 18Q^2 + 30Q}{Q} = 3Q^2 - 18Q + 30Q$$

Next, we find the output for which AVC is at its minimum by equating AVC and MC:

$$AVC = MC$$
$$3Q^{2} - 18Q + 30 = 9Q^{2} - 36Q + 30$$
$$18Q = 6Q^{2}$$
$$18 = 6Q$$
$$Q = 3$$

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This means that AVC is at its minimum at an output of 3,000 cardboard boxes per week. To find the level of AVC at this output, we plug Q = 3 into the formula for AVC:

$$4VC = 3Q^2 - 18Q + 30$$
  
= 3(3)<sup>2</sup> - 18(3) + 30 = 27 - 54 + 30 = \$3

Therefore, the minimum price at which the firm should operate is \$3. If the price falls below \$3, the firm should shut down in the short run and only pay its fixed cost.

b. Marginal cost is the derivative of the total cost function with respect to quantity:

$$MC = \frac{dTC}{dQ}$$
  
= 3(3)Q<sup>3-1</sup> - 18(2)Q<sup>2-1</sup> + 30 + 0  
= 9Q<sup>2</sup> - 36Q + 30

This is the same equation for marginal cost as given in the problem.

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c. Average variable cost is shown in part (a):  $AVC = 3Q^2 - 18Q + 30$ . We can minimize this directly by calculating the first-order condition.

Taking the derivative of AVC with respect to Q, we see that

$$\frac{dAVC}{dQ} = 3(2)Q^{2-1} - 18 + 0$$
$$= 6Q - 18$$

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Setting this equal to zero, 6Q - 18 = 0 or Q = 3.

To confirm that this is a minimum (and not a maximum), we can check the second-

order condition:  $\frac{d^2AVC}{dQ^2} = 6 > 0$ . Since this is positive, we know that we have a minimum. This is the same quantity as found in part (a), and therefore the shut-down price is also the same. The firm should shut down if price is less than AVC at a quantity of 3: if  $P < 3(3)^2 - 18(3) + 30 =$ \$3.

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